VIRGINIA:

IN THE CIRCUIT COURT FOR THE COUNTY OF PRINCE WILLIAM

COMMONWEALTH OF VIRGINIA,)
EX REL. MARK R. HERRING,)
ATTORNEY GENERAL,)
Plaintiff,))
v.)
	CIVIL ACTION NO.
DIXIE PAWN, INCORPORATED,)
a Virginia corporation,)
Defendant.)
)

COMPLAINT

The Plaintiff, Commonwealth of Virginia, by, through, and at the relation of the Attorney General of Virginia, Mark R. Herring (the "Plaintiff" or the "Commonwealth"), petitions this Court to declare that the activities in which the Defendant, Dixie Pawn, Incorporated ("Dixie Pawn" or the "Defendant"), has engaged constitute violations of § 54.1-4008(A) and 54.1-4014(B) of the Virginia pawnbroker statutes, as well as § 59.1-200(A)(33) of the Virginia Consumer Protection Act ("VCPA"). The Plaintiff prays that this Court grant the relief requested in this Complaint and states the following in support thereof:

JURISDICTION AND VENUE

1. The Commonwealth brings this action pursuant to its authority in Virginia Code § 59.1-203, which provides, *inter alia*, that the Attorney General may bring an action to enjoin any violation of the VCPA, which includes, among others, any violation of the statutes applicable to pawnbrokers, in accordance with §§ 54.1-4014(B) and 59.1-200(A)(33).

- 2. The Circuit Court for the County of Prince William has authority to entertain this action and to grant the relief requested pursuant to Virginia Code §§ 8.01-620, 17.1-513 and 59.1-203.
- 3. Venue in this Court is preferred, pursuant to Virginia Code § 8.01-261(15)(c), because some or all of the acts to be enjoined are, or were, being done in the County of Prince William. Furthermore, venue is permissible in this Court pursuant to Virginia Code §§ 8.01-262(3) and (4) because the Defendant regularly conducts substantial business activity in the County of Prince William, and portions of the cause of action arose in the County of Prince William.
- 4. Prior to the commencement of this action, the Plaintiff gave the Defendant written notice that this cause of action was contemplated. In that written notice, the Defendant was afforded a reasonable opportunity to either appear before the Office of the Attorney General to demonstrate that it had not violated the VCPA or the pawnbroker statutes, or, to execute an Assurance of Voluntary Compliance ("Assurance"), pursuant to Virginia Code § 59.1-203(B). The Defendant has agreed to execute an Assurance that is acceptable to the Commonwealth.

PARTIES

- 5. The Plaintiff is the Commonwealth of Virginia, by, through, and at the relation of Mark R. Herring, Attorney General of Virginia.
- 6. The Defendant, Dixie Pawn, is a Virginia corporation with its principal place of business in Manassas, Virginia (Prince William County). Its Articles of Incorporation were issued by the State Corporation Commission on April 11, 1990.

FACTS

- 7. During the period from at least April 11, 1990 through the present, the Defendant has operated as a pawnbroker to consumer borrowers out of three separate store locations: (1) 7422 Sudley Road, Manassas, Virginia 20109 (Prince William County); (2) 722 Rio Rd. West, Charlottesville, Virginia 22901 (Albemarle County); and (3) 1790 E. Market St. # 22, Harrisonburg, Virginia 22801 (Harrisonburg City). In this connection, the Defendant makes and has made closed-end pawn loans to individual consumers for personal, family, household or other non-business purposes, which loans are secured by the consumers' personal property (the "pawn loans").
- 8. On a pawn loan it made on May 2, 2016, the Defendant imposed a monthly finance charge of \$17.00 on a loan of \$100.00. A copy of the pawn ticket the Defendant issued on this loan is attached as Exhibit A.
- 9. The finance charge of \$17.00 that the Defendant imposed on the loan described in paragraph 8 above included: a storage fee in the amount of \$7.00, and an initiation/renewal fee in the amount of \$10.00

CAUSES OF ACTION

COUNT I – Virginia Code §§ 54.1-4008(A) and 54.1-4014(B)

- 10. The Commonwealth re-alleges and incorporates by reference the allegations of Paragraphs 1-9.
 - 11. Virginia Code § 54.1-4000 defines "pawnbroker" as:
 - "Pawnbroker" means any person who lends or advances money or other things for profit on the pledge and possession of tangible personal property, or other valuable things, other than securities or written or printed evidences of indebtedness or title, or who deals in the purchasing of personal property or other valuable things on condition of selling the same back to the seller at a stipulated price.

- 12. Section 54.1-4008(A) of the Virginia pawnbroker statutes provides that pawnbrokers may not demand interest greater than ten percent (10%) per month on a loan of \$25 or less, seven percent (7%) per month on a loan of more than \$25 and less than \$100, or five percent (5%) per month on a loan of \$100 or more.
- 13. Section 54.1-4009(C) of the Virginia pawnbroker statutes provides that pawnbrokers may charge service fees that "shall not exceed five percent [5%] of the amount loaned on such item or paid by the pawnbroker for such item or \$3, whichever is less" for each loan or transaction for making daily electronic reports to the appropriate law-enforcement officers in compliance with § 54.1-4010, for creating and maintaining the required electronic records, and for investigating legal title to property being pawned, pledged, or purchased.
- 14. Section 54.1-4013(B) of the Virginia pawnbroker statutes provides that pawnbrokers may charge a monthly storage fee for any items requiring storage, which fee shall not exceed five percent (5%) of the amount loaned on such item.
 - 15. Virginia law does not authorize the imposition of any other fees by a pawnbroker.
- 16. On a one-month pawn loan of \$100, the following interest and fees are permitted: (a) interest in the amount of \$5.00; (b) a storage fee in the amount of \$5.00; and (c) a service fee in the amount of \$3; the total allowable fee, accordingly, is \$13.00.
- 17. The \$17.00 in finance charges assessed by the Defendant on the \$10.00 loan described in paragraph 8 and evidenced in Exhibit A exceeds the amounts permitted by the pawnbroker statutes, and, accordingly, is an excessive fee not specifically authorized by §§ 54.1-4008(A), 54.1-4009(C), 54.1-4013(B), or any other pawnbroker statute. Accordingly, the excess charge constitutes disguised interest in violation of §§ 54.1-4008(A) and 54.1-4014(B).

18. On information and belief, the Defendant violated § 54.1-4008(A) on all or many of its loans during the period from at least December 1, 2015 through November 29, 2016 because it charged excessive interest rates and illegal fees on all or many of its loans.

Count II - Virginia Consumer Protection Act

- 19. The Commonwealth re-alleges and incorporates by reference the allegations of Paragraphs 1-18.
- 20. The Defendant is now, and was at all relevant times, a "supplier" of "goods" or "services," and engaged in "consumer transactions," as those terms are defined in § 59.1-198 of the VCPA, by advertising, offering, and providing pawn loans to consumers.
- 21. Pursuant to § 59.1-200(A)(33), each of the Defendant's previously described violations of § 54.1-4008(A) and 54.1-4014(B) of the pawnbroker statutes also constitutes a violation of the VCPA.
- 22. The Defendant willfully committed the violations described of §§ 54.1-4008(A), 54.1-4014(B), and 59.1-200(A)(33) because, on information and belief, it knew of its obligations and limitations under the aforementioned pawnbroker statutes yet chose to impose illegal fees.
- 23. Individual consumers have suffered monetary damages as a result of the aforesaid violations by the Defendant.
- 24. The VCPA authorizes the Attorney General to seek, among other relief, restitution (§ 59.1-205) for any amounts that might have been acquired from persons by means of a violation of § 59.1-200, civil penalties of not more than \$2,500 per willful violation (§ 59.1-206), investigative costs and reasonable expenses not to exceed \$1,000 per violation, and attorneys' fees (§ 59.1-206).

PRAYER FOR RELIEF

WHEREFORE, the Plaintiff, Commonwealth of Virginia, prays that this Court enter the Order Approving and Adopting Assurance of Voluntary Compliance filed herewith.

COMMONWEALTH OF VIRGINIA, EX. REL. MARK R. HERRING, ATTORNEY GENERAL

By:

Mark S. Kubiak

Mark R. Herring Attorney General

Cynthia E. Hudson Chief Deputy Attorney General

Samuel T. Towell Deputy Attorney General Civil Litigation Division

Richard S. Schweiker, Jr. Chief and Senior Assistant Attorney General

David B. Irvin (VSB No. 23927) Senior Assistant Attorney General Mark S. Kubiak (VSB No. 73119) Assistant Attorney General

Consumer Protection Section 202 North Ninth Street Richmond, Virginia 23219 Phone: (804) 786-7364

Fax: (804) 786-0122

CERTIFICATE OF SERVICE

I hereby certify that on this 31st day of May, 2017, a copy of the foregoing **Complaint** was sent by first-class mail, postage prepaid, to Timothy M. Purnell, Esquire, Purnell, McKennett & Menke, P.C., 9214 Center Street, Suite 101, Manassas, Virginia 20110, counsel for Dixie Pawn, Incorporated.

Mark S. Kubiak



DIXIE PAWN, INC.

SEX: F RACE: BLACK

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NAME:

T422 STIDE EN RD. MAMASSAS, VA 20109

#: 83542

DATE: 05/02/2016

TIME: 10:28:54

PAGE: 1 of 1

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MATURITY DATE

ID: VA DRIVERS LICENSE

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(703) 368-8500

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06/02/2016

ITEM		DESCRIPTION: You are giving a security interest in the below described goods.					AMOUNT
) TELEVISION	TELE	ASION TELEV	ISION / VIDEO SH	ARP le	43b30u; tv with stand and remote		100.00
							-
	***************************************	See your contract	document for any additional in	ormation co	oncerning non-payment, default, and prepayment	refunds or penalties	
Interest Fee + 0.00 7.0	Storage Cha	erge = Finance Charg 17.00	Initiation/Rer	ewal Fee	PAYMENT SCHEDULE: Total of Payments is due on Maturity Date shown above	AMOUNT FINANCED. The amount of cash given directly to you.	100.00
Redemption Signature					PREPAYMENT: If you pay off early, you will not be entitled to a return of part of the Finance Charge.	FINANCE CHARGE. The dollar amount the credit will cost you.	1-00
I, the Pledgor, represent and warrant that the pledged property is not stolen, rented or leased and that there are no liens or encumbrances against the property. I also attest to be the rightful owner of the pledged property, and that I have the right to pledge the property. By signing, I am stating that I agree to all terms and conditions on the front and back age acknowledge receipt of a copy of this agreement. I also state, Under penalty of perjury, I have read the foregoing document, and the facts stated in it are true. ANNUAL PERCENTAGE 10 your credit as a yearly fale.					Amount required to redeem /	117.00	
					204.00%		
Pawnbroker's Signature			Pledgor's Signature		NOTICE: See Reverse Side		

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